



Bill Magennis LLB (Hons)
Partner

Partner since 1978

Bill is the managing partner of AAR's Hanoi office.

Bill has worked as a lawyer in Asia for 24 years, living in Hong Kong and Vietnam and working throughout the region.

Bill's current areas of expertise include Vietnamese law, particularly foreign investment; managing greenfields projects and their financing in all jurisdictions; resources law, including petroleum, precious metals and construction materials; construction law (transactional and arbitration); corporate law and banking; project finance; commercial litigation and insurance.

Bill established the Hanoi office of Phillips Fox (now AAR) in 1993, and has represented major foreign investors in the biggest projects in Vietnam. His clients have included British Petroleum, Holcim, Chrysler, ABB, Comvik, NTT, Nippon Sheet Glass, BHP Power, and various consortia doing major projects

Bill acted as legal adviser in the two largest Build-Own-Transfer (**BOT**) projects in Vietnam to date, Phu My 2 and Phu My 3 power plants. In Phu My 2, Bill acted as legal sub-consulting to the World Bank and drafted all BOT documents in the tender package. In Phu My 3, Bill advised the foreign consortium in its various forms through contracting with the government, sell down of a 66 per cent interest and financing.

In the Nam Con Son Project, Bill acted for the BP-led consortium on a gas exploration project comprising extraction facilities, a 400 km pipeline and gas processing plant in Vietnam.

Bill is acting for the project investment vehicle in Vung Ang II coal fired power project and Vietnam's second refinery, Nghi Son.

Bill acted for the borrowers on two of Vietnam's most complex project financings, for Phu My 3 and Holcim Cement.

Bill is a top grade banking and finance lawyer in both Chambers Global - The World's Leading Lawyers for Business (2009 edition) and the Asia Pacific Legal 500 (2008/2009 edition).

Bill is admitted in Victoria, Vietnam, England, Wales and Hong Kong. He is a member of the Australian Business Group in Vietnam, the American Chamber of Commerce in Vietnam and the Law Institute of Victoria.

Bill is a highly sought after speaker at seminars and workshops concerning Vietnam and has published many articles on law in Vietnam.

In addition to Bill's many presentations at investor-focused seminars and workshops concerning Vietnam, Bill has presented or participated in workshops for various Vietnamese authorities on equitisation, corporate law, BOT, foreign investment and arbitration.

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