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| Nationality/ Date of Birth    | U.S. and U.K./December 3, 1954 |

## **Educational/Professional Memberships**

Juris Doctor Emory University School of Law, 1989.
Ph.D., Johns Hopkins University, 1984 (History).
M.A., Johns Hopkins University, 1980 (History); B.A., North Carolina- Chapel Hill, 1977.
Member of the New York, Virginia Bar and DC Bars; Solicitor of Supreme Court of England and Wales.

#### **Current Position**

Partner, International Arbitration, Milan Office, Bonelli Erede

# **Professional Experience**

Laurence joined BonelliErede-Milan in September 2017, after practicing in London, New York City, and Washington, D.C. He is the head of the firm's international arbitration department. Laurence also serves on the Institute for Transnational Arbitration's Executive Committee and previously served on the LCIA's North American Users' Council. He has been an adjunct professor at the New York University School of Law and the Washington College of Law (American University), teaching international commercial arbitration. He is a coauthor of International Investment Arbitration: Substantive Principles (Oxford University Press). The second edition of this leading text on treaty arbitration was published in March 2017.

From September 2012 to May 2014, Laurence was the Chair of the New York City Bar's International Law Committee. On 29 September 2017, Laurence delivered the Roma Tre-Unidroit Fourth Annual International Arbitration Lecture, titled "Contract, Context, Law: Arbitral Decision-Making." On 24 January 2020 he will present 'The Year in Review in Energy Arbitration' lecture at the ITA-IEL-ICC Joint Conference in Houston, Texas.

Laurence sits as an arbitrator in addition to his counsel practice. He has been a tribunal member or lead advocate in cases under the LCIA, ICSID, AAA, ICDR, ICC, CRCICA, UNCITRAL, SIAC, HKIAC, Swiss Chambers, LMAA, and Society of Maritime Arbitrators' Rules, involving a wide array of industry sectors (e.g., energy (fossil fuels; renewables); construction, engineering, intellectual property, telecommunications, biomedicine, banking, and shipping). Laurence is a member of the New York, District of Columbia and Virginia Bars, and is a solicitor of the Senior Courts of England & Wales. Before joining BonelliErede, he was a partner at Herbert Smith Freehills-NY (March 2013 to August 2017), and was the head of Herbert Smith's public international law practice. From April 2008 to March 2013, Laurence was a partner in the New York City office of Gibson, Dunn & Crutcher LLP; prior to Gibson Dunn, he was a partner in the London office of Herbert Smith LLP. He has also served as an attorney-adviser international in the Office of the Legal Adviser, United States Department of State. He began his career in the law as a litigation associate at Williams & Connolly in Washington, D.C.

Laurence studied law at Emory University School of Law (Atlanta, Georgia), where he was a Woodruff Fellow and the Editor-in-Chief of the Emory Law Journal (1988-89). He earned doctoral and master's degrees in American History from Johns Hopkins University (Baltimore, Maryland). His undergraduate degree is from the University of North Carolina at Chapel Hill, where he graduated with highest honors (History).

#### **Arbitration Experience**

## **Selected Credentials as Counsel - Representing:**

- A Swedish telecommunications company (Tele2) in a London-seat LCIA arbitration arising out of a joint venture contract for the purchase and development of telecommunications companies in the Baltic States.
- A U.K. telecommunications company (Vodafone) in a London-seat "fast track" LCIA arbitration arising out of Undertakings to the European Commission for a mobile roaming program challenged by a Spanish telecommunications company.
- A Czech subsidiary of a U.S. financial institution in a London-seat LCIA arbitration arising out of a business restructuring and privatization program implemented by a Czech government agency.
- A Russian Federation bank in Ekaterinburg in a London-seat LCIA arbitration arising out of a lending program initiated and operated by a major multilateral financial institution headquartered in London.
- Individuals formerly resident in the Russian Federation principally, Ashot Egiazaryan in a London-seat LCIA arbitration arising out of the financing of the Hotel Moskva.
- Gleb Fetisov, Russian national, in a London-seat LCIA arbitration against the former owners of MyBank, Moscow.
- VTEL et al. in an ICSID arbitration against Iraq.
- JKX in a treaty arbitration (UNCITRAL) against Ukraine.
- Cheque Dejeuner in an ICSID arbitration against Hungary.
- ICL Europe in a treaty arbitration (UNCITRAL) against Ethiopia.
- Costa Rica (David Aven v. Costa Rica) in an ICSID arbitration.
- UBS in an American Arbitration Association case in New York City, New York law, concerning the sale of bonds in an Egyptian transaction (UBS v. Lakah et al.).
- BP Products North America in an American Arbitration Association case in New York City, under New York law, arising out of a crude oil supply agreement with North Atlantic Refining Limited (Come-by-Chance Refinery).
- BP Products North America in the US District Court for the Southern District of New York, versus Monroe Energy, arising out of a crude oil supply agreement.
- Marriott International Hotels in a Paris-seat ICC arbitration, arising out of contracts concerning the construction and management of a hotel in Lebanon.
- Ormet, an aluminium refining company, in an ICDR arbitration in New York City, arising out of an alumina supply contract with a Swiss-based company, involving production levels at an Ohio smelter.
- A Brazilian mining company, MMX, in a Paris-seat ICC arbitration arising out of a dispute over the production and sale of lumpy iron ore to a Turkey-based company.
- A Brazilian mining company, MMX, in a Society of Maritime Arbitrators case in New York City, arising out of a contract of affreightment applicable to shipping on the Parana River.
- The US subsidiary of a German energy company in an ICDR arbitration in New York City, arising out of a coal supply contract in the United States.
- An Italian company in an ICC arbitration and related US court proceedings (Southern District of New York, Rule B attachment proceedings), arising out of a cement production and supply contract with a Chinese company.
- An oil refinery plant, Khabarovsk Oil Refinery, in the Russian Federation in a London-seat Uncitral arbitration arising out of the design and provision of an oil refinery unit by an Ecuadorian engineering firm.
- Yukos International, in a London-seat ICC arbitration brought by PKN (Poland), regarding the refurbishment, sale and purchase of an oil and gas refinery in Lithuania.
- The Australian subsidiary of a U.K. pharmaceuticals company in a London-seat LCIA arbitration arising out of the termination of a contract with a U.S. manufacturer for the licensing and distribution of a drug in Australia.
- A U.K. chemicals company (Hammerite) in a Paris-seat ICC arbitration arising out of a paints/chemicals pricing dispute with its distributor in Spain.
- Telecom Egypt, in two Cairo-seat proceedings under the Arbitration Rules of the Cairo Regional Centre (CRCICA), concerning interconnection agreements, competition claims, and theft of intellectual property claims.
- Standard Chartered Bank in a Geneva-seat ICC arbitration arising out of the sale and purchase of a bank in Beirut.
- A U.S. engineering company (Honeywell) in a Paris-seat ICC arbitration arising out of the termination of an aircraft engine supply contract.

- An Indian telecommunications corporation (VSNL) in a Netherlands-seat (The Hague) ICC arbitration arising out of the interpretation of a joint venture agreement to construct and maintain a subsea cable project linking Europe and Asia.
- A Swiss pharmaceutical company (Helsinn) in a Geneva-seat ICC arbitration arising out of the termination of a distribution agreement for pharmaceuticals in China.
- A U.S. contractor (Wallace O'Connor) in a Cairo-seat ICC arbitration arising out of the reconstruction of the Sheraton Heliopolis Hotel.

## Acting as Arbitrator - Partial List

- LCIA: Case No. 101722; tribunal chair; London seat; English governing law.
- LCIA: Case No. 7916; sole arbitrator; Tel Aviv seat; Israeli governing law.
- LCIA: Case No. 101658; sole arbitrator; Cyprus seat; English governing law.
- LCIA: Case No. 91397; sole arbitrator; New York City seat; New York governing law.
- LCIA: Case No. 142692; sole arbitrator; London seat; English governing law.
- ICSID Case No. ARB/16/42; tribunal president.
- ICSID Case No. ARB/16/40; tribunal president.
- ICSID Case No. ARB/18/6; tribunal president.
- ICDR Case No. 01-17-0002-0846; tribunal chair; Boston seat; Massachusetts governing law.
- ICDR Case No. 01-16-0004-0657; co-arbitrator; New York City seat; New York governing law.
- ICDR Case No. 01-15-0003-6753; tribunal chair; Washington, D.C. seat; Delaware governing law.
- ICDR Case No. 50 132 T 00779 13; tribunal chair; New York City seat; Georgia governing law.
- ICDR Case No. 50 181 T 00230 08; tribunal chair; New York City seat; New York governing law.
- ICDR Case No. 50 198 T 00224 10; tribunal chair; New York City seat; Michigan governing law.
- ICDR Case No. 50 180 T 00328 08; tribunal chair; New York City seat; New York governing law.
- ICDR Case No. 50 181 T 00306 09; co-arbitrator; New York City seat; New York governing law.
- ICDR Case No. 50 181 T 00278 09; co-arbitrator; New York City seat; New York governing law.
- ICDR Case No. 50 160 T 00654 09; co-arbitrator; New York City seat; New York governing law.
- ICDR Case No. 50 145T 00313 11; co-arbitrator; Hartford, Connecticut seat; Connecticut governing law.
- ICDR Case No. 50 198 T 00367; co-arbitrator; New York City seat; New York governing law.
- ICDR Case No. 50 155 T 00193 12; tribunal chair; New York City seat; New York governing law.
- ICC Case No. 23957/MK; co-arbitrator; New York City seat; Delaware governing law.
- ICC Case No. 22627/ZF/AYZ; tribunal president; Dubai seat; English governing law.
- ICC Case No. 23148/MK; tribunal president; New York seat; New York governing law.
- ICC Case No. 21629/TO; tribunal president; London seat; Swiss governing law.
- ICC Case No. 21339/TO; tribunal president; London seat; New York law governing law.
- ICC Case No. 19303/CYK; tribunal president; London seat; English governing law.
- ICC Case No. 16545/VRO; tribunal chair; Geneva seat; Delaware governing law.
- ICC Case No. 15843/VRO; tribunal chair; Paris seat; English governing law.
- ICC Case No. 14743/EBS/VRO (c. 14882/VRO); co-arbitrator, party-nominated; Geneva seat; English governing law.
- ICC Case No. 12498/MS; tribunal chair; London seat; English governing law.
- ICC Case No. 14142/FM; co-arbitrator; party-nominated; Geneva seat; New York governing law.
- ICC Case No. 14730/JHN; co-arbitrator; party-nominated; The Hague as seat; Dutch governing law.
- ICC Case No. 13779/HS; co-arbitrator; party-nominated; London seat; Indian governing law.
- ICC Case No. 17965/VRO/AGF; sole arbitrator; Montreal seat; Quebec governing law.
- ICC Case No. 18439/VRO; co-arbitrator; party-nominated; London seat; New York governing law.
- Cairo Regional Centre for International Commercial Arbitration: Case 557-2007; co-arbitrator; partynominated; Cairo seat; Egyptian governing law.
- PCA Case No. AA606 (UNCITRAL); co-arbitrator; New York seat; New York governing law.

#### **Publications**

- "Inherent Powers: Disclosure of Third-Party Funders," in Ferrari and Rosenfeld, eds., Inherent Powers of Arbitrators (Juris, 2018).
- "Cultural Considerations in Advocacy: United States," in Jagusch, Pinsolle, Foden, eds., The Guide to Advocacy (second edition, London, Law Business Research Ltd., 2017).
- Co-editor, International Arbitration in the United States (Wolters Kluwer, December 2017).
- Co-author (with C.A. McLachlan and M. Weiniger), International Investment Arbitration: Substantive Principles (Oxford University Press, second edition, March 2017).
- "Document production, Witness Statements, and Cross-Examination: The Enduring Tensions in International Arbitration," in Brekoulakis, Lew and Mistelis, eds., The Evolution and Future of International Arbitration (Wolters Kluwer, 2016).
- Panel commentator, "Arbitrator ethics through the lens of Arbitrator Role: Are Arbitrators Adjudicators or Service providers?", in World Arbitration & Mediation Review, Vol. 10, No. 3 (Juris 2016).
- "Do Witness Statements Matter And if so, How Can They Be Improved?", in A.J. van den Berg, ed., Legitimacy: Myths, Realities, Challenges; ICCA Congress Series No.18 (Wolters Kluwer, 2015).
- "Michael Schneider on Cross-Examination: A Respectful, Even Admiring, Albeit Uneasy, Reaction of a U.S. Lawyer", in B. Ehle and D. Baizeau, eds., Stories from the Hearing Room: Experience from Arbitral Practice; Essays in Honour of Michael E. Schneider (Wolters Kluwer, 2015).
- Co-author (with Liang-Ying Tan), "Investment Treaty Tribunals, Human Rights, and International Law", in Contemporary Issues in International Arbitration and Mediation: The Fordham Papers 2014 (Brill Nijhoff 2015).
- Co-author (with S. Brekoulakis and J. Ribeiro), "Commentary: United Nations Commission On International Trade Law (UNCITRAL) Model Law on International Commercial Arbitration, 1985/2006", in L. Mistelis, ed., Concise International Arbitration (Wolters Kluwer, second edition, 2015).
- "2014 Year in Review: The Top Ten Developments in International Energy Arbitration", World Arbitration & Mediation Review, Vol. 9, No. 2 (Juris 2015).
- Co-author (with A. Bouchenaki), "BG Group v. Argentina: the D.C. Circuit Holds That a BIT Tribunal Lacks Jurisdiction to Interpret the BIT's 'Pre-Condition to Arbitration'", Paris Journal of International Arbitration, 2012/3.
- "Cross-Examination Without Discovery: Not Blind, But With Blinders," in L. Newman and B. Sheppard, eds., Take the Witness: Cross-Examination in International Arbitration (Juris, 2010).
- Co-editor (with L. Mistelis), World Arbitration Reporter, second edition (Juris 2010).
- "Review of P. Friedland, Arbitration Clauses For International Contracts, Arbitration International, Vol. 26, No. 3 (Kluwer 2010).
- "State Courts and Document Production," in T. Giovannini and A. Mourre, eds., Written Evidence and Discovery in International Arbitration (ICC Institute, 2009).
- Co-author (with K. Figueroa), "Dissenting Awards: Dissents, Concurrences and a Necessary Divide Between Investment and Commercial Arbitration," Global Arbitration Review, Vol. 3, Issue 6 (2008).
- "The Jurisdiction Problem in Energy Charter Treaty Claims," International Arbitration Law Review, Vol. 10, Issue 3 (June 2007).
- "Applying Mandatory Rules of Law in International Commercial Arbitration", American Review of International Arbitration, Vol. 18, Nos. 1-2 (Juris 2007).
- Co-author (with S. Wilske and J-M Ahrens), "The 'Group of Companies Doctrine': Where is it Heading?", American Review of International Arbitration, Vol. 17, No. 1 (Juris 2006).
- "Review of J. Paulsson, Denial of Justice in International Law, Arbitration International, Vol. 22, No. 4 (Kluwer 2006).
- Co-author (with Gearoid Carey), "Procedural Irregularity: Setting Aside or Remitting Awards Under English and Irish Law A Comparative Assessment", International Arbitration Law Review, Vol. 8, No. 2 (Sweet & Maxwell 2005).
- "Three Evidentiary Problems in International Arbitration," Schieds VZ German Arbitration Journal 76 (March/April 2004).
- Co-author (with E. Cabrol), A Comment on the IBA Guidelines On Conflicts of Interest: The Fragile Balance Between Principles and Illustrations, and the Mystery of the 'Subjective Test'", 15 American Review of International Arbitration 599 (Nos. 3-4, 2004).
- "What Lawyers Need to Know About International Arbitration," Journal of International Arbitration, Vol. 20, Issue 1 (February 2003).
- "Disclosure and Impartiality: An Arbitrator's Responsibility Vis-à-Vis Legal Standards", Dispute Resolution Journal, Vol. 57, No. 1 (February 2002).

- "Making applicants take evidence properly: challenges to letters of request", 32 International Commercial Litigation, July/August 1998.
- "Defamation and Employment Relationships: The New Meanings of Private Speech, Publication, and Privilege," Comment, Emory Law Journal, Vol. 38, No. 3 (Summer 1989).

| Languages |  |
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| English   |  |